



with



# IRIS Tsunami

Following the wake of damage from major multi-party cyber incidents

# Administrivia

- Session is being recorded for future playback
  - ▶ ○ Find this recording — and our new Research Reels — on YouTube!
- Slides will be posted on the Cyentia events page after the webinar
- Use the Q&A tab to
  - Submit questions
  - Comment on questions asked by others
  - Vote up questions to be addressed by your hosts



# Plan to Catch Waves



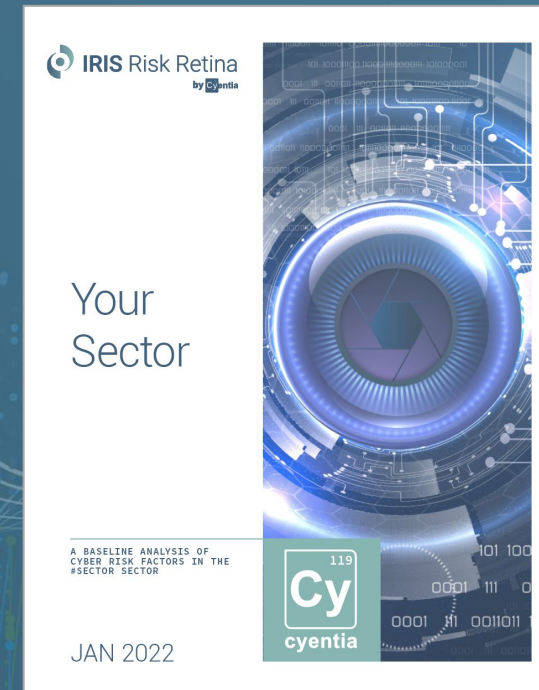
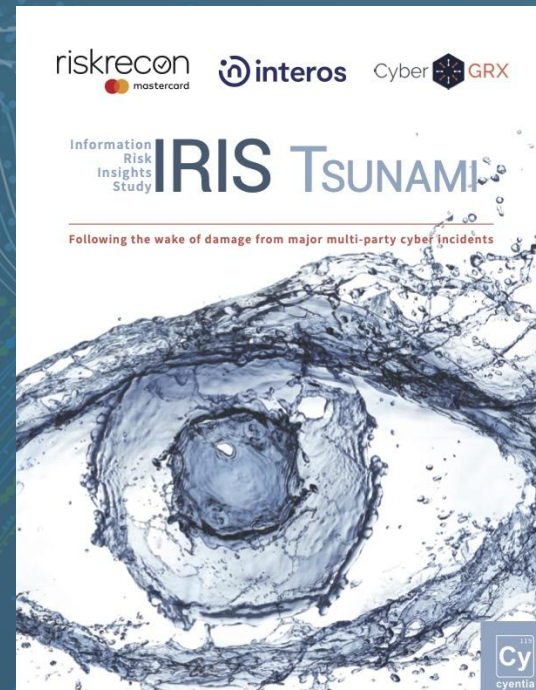
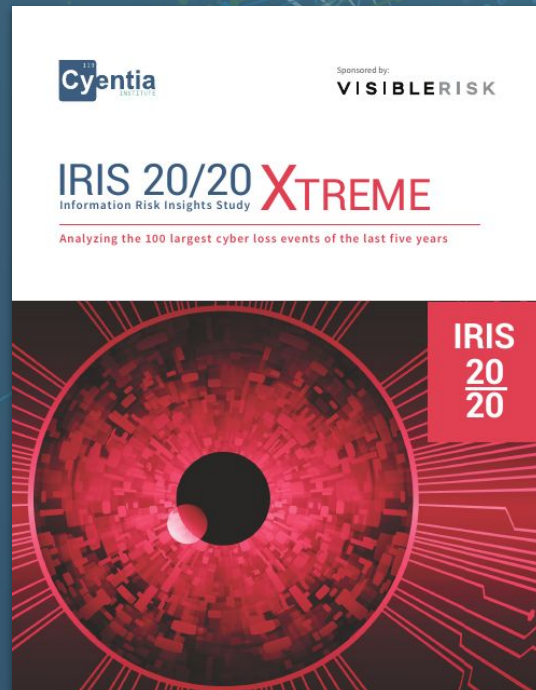
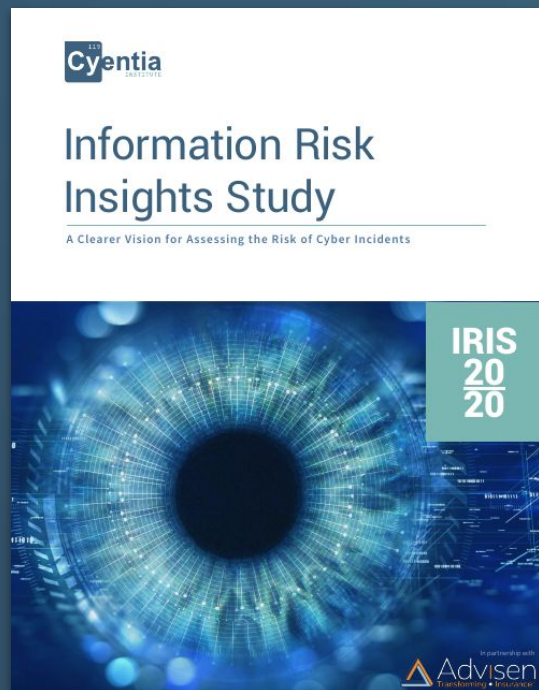
- What is the IRIS?
- The Shape of Water
- The Impact of Tsunamis
- Lessons Learned and Coming Attractions

# What is the IRIS?

- Information Risk Insights Study
- Ongoing research series into the nature and degree of cyber losses.
- Our goal: Replace supposition and uncalibrated guesswork with data-driven, informed priors.



# The IRIS Family



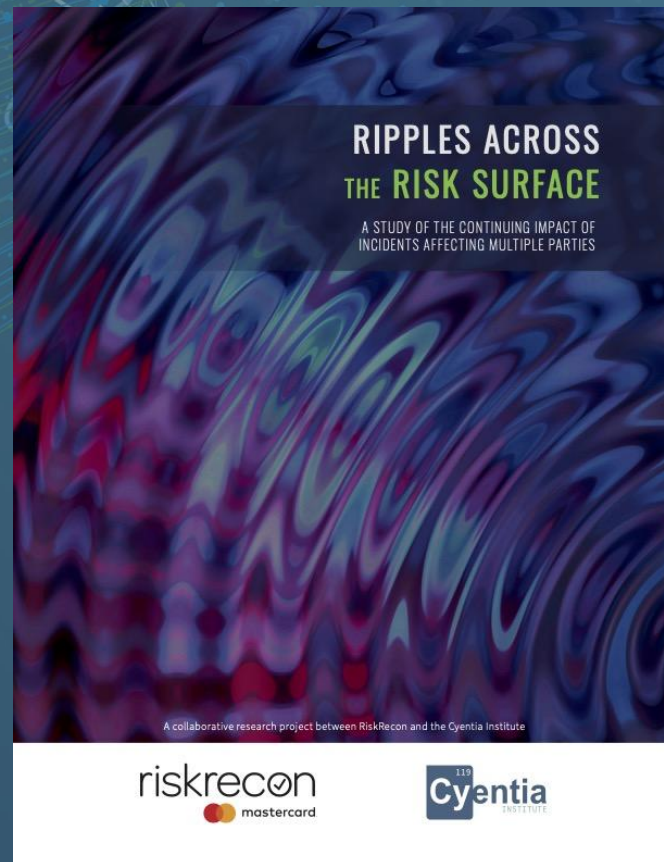
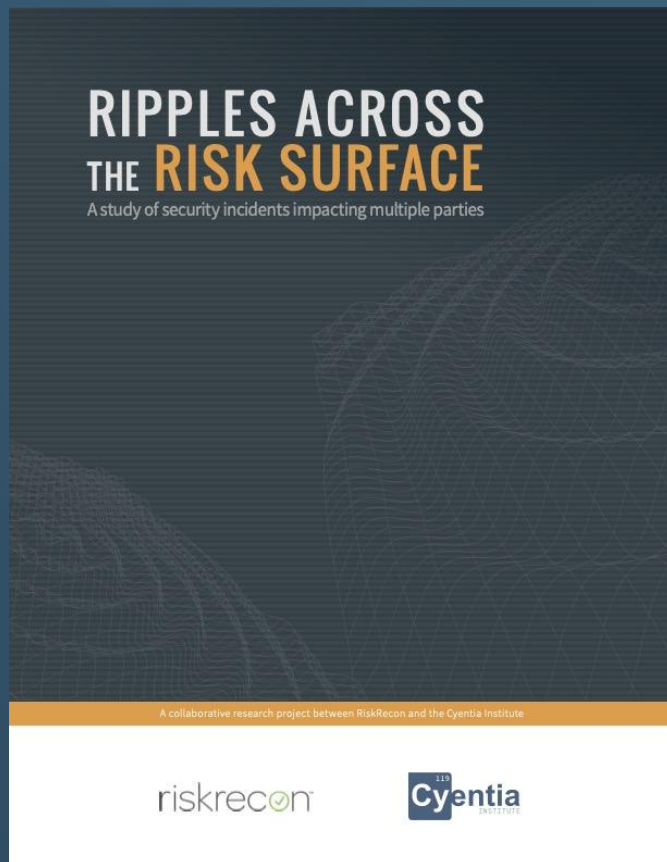


# The Shape of Water 🎃



# It All Starts with a Ripple

 [riskrecon.com/report-measuring-the-impact-of-multi-party-breaches](https://riskrecon.com/report-measuring-the-impact-of-multi-party-breaches)



Three or more firms  
involved

# Ripple Connections

All supply chain events are ripples...  
...but not all ripples are supply chain events.





# What Makes a Ripple a Tsunami?

Began with the total population of ripple events over the past 10 years  
Looked for a threshold of disastrous mega waves for in-depth research



Financial Losses



Records Affected



Number of Firms Involved

# How Did We Research these Events?

- Advisen Cyber Loss Feed
- SEC Filings
- Google News Trends
- News Media
- Security Researcher Case Studies and Reports
- Corporate Briefings and PR Announcements



# What Facts did we Uncover?

Sought out over **200+ data elements** on each event

<b>Overall:</b> Campaign Name, Event Type, Incident Pattern <b>Cross reference:</b> Advisen IDs (when available)	<b>Actors (VERIS):</b> Category (3), Variety (~10), Region, Motivation, Affiliation/Aliases	<b>Action (VERIS):</b> Category (7), Variety (~50), Vector (~10), CVE, Malware name, MITRE ATT&CK Initial Access (17)	<b>Asset (VERIS):</b> Category (6), Variety (50), Amount, Hosting	<b>Technical Impact:</b> Attribute compromised, data type, number of records, business functions affected, duration of outage
<b>Financial Impact:</b> Total loss, % of revenue, Specific loss forms (7) and amounts	<b>Indicators of Impact:</b> Board changes, Bankruptcy, Exec churn, Poor response, Public hearing, Media coverage, +more	<b>SEC Filings:</b> Number of 10Q's reporting event, Coverage amount, Comparative info for Financial impact, Other extraordinary losses	<b>Response timeline:</b> Event date, Discovery date, Disclosure date, Response start and end date, Containment date	<b>Litigation:</b> Cases filed, Action by regulator, Class action, Individual lawsuit

# The Impact of Tsunamis



Nifty image via [The Oatmeal](#)



# From 50 Tsunami Events, We See...



\$17.5 billion in  
losses

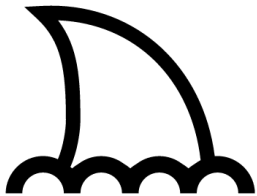
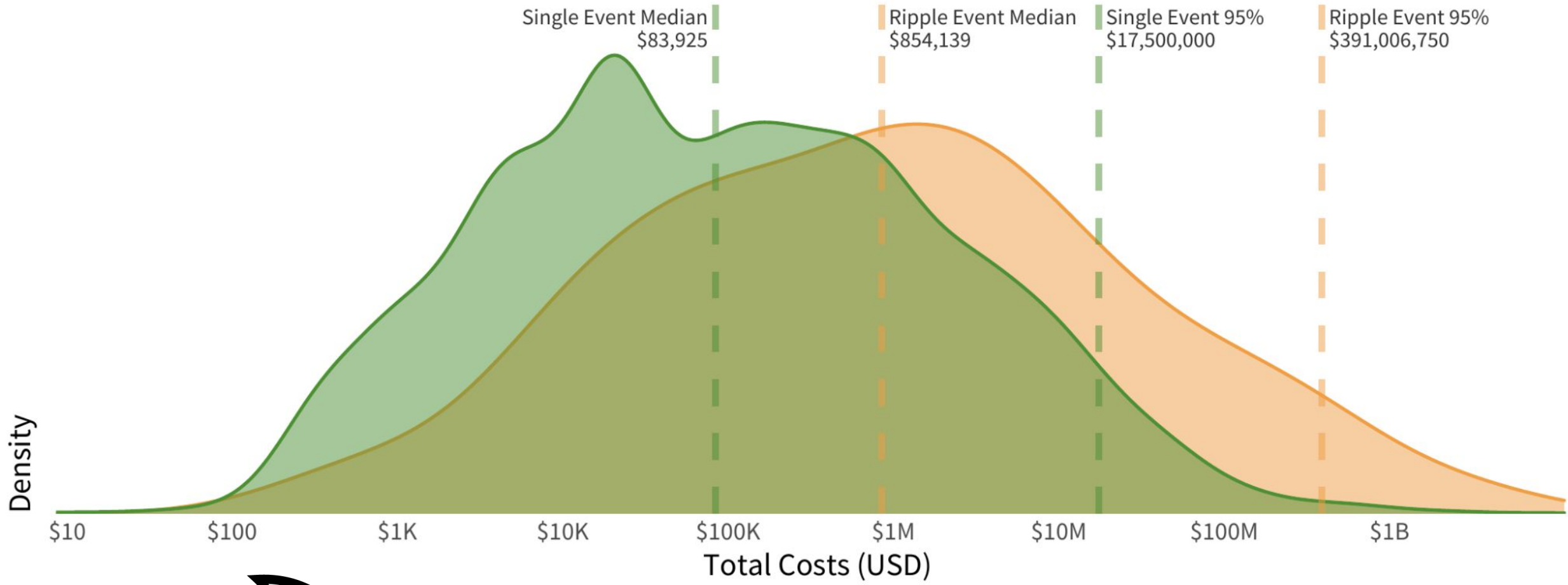


3.4 billion records  
at risk



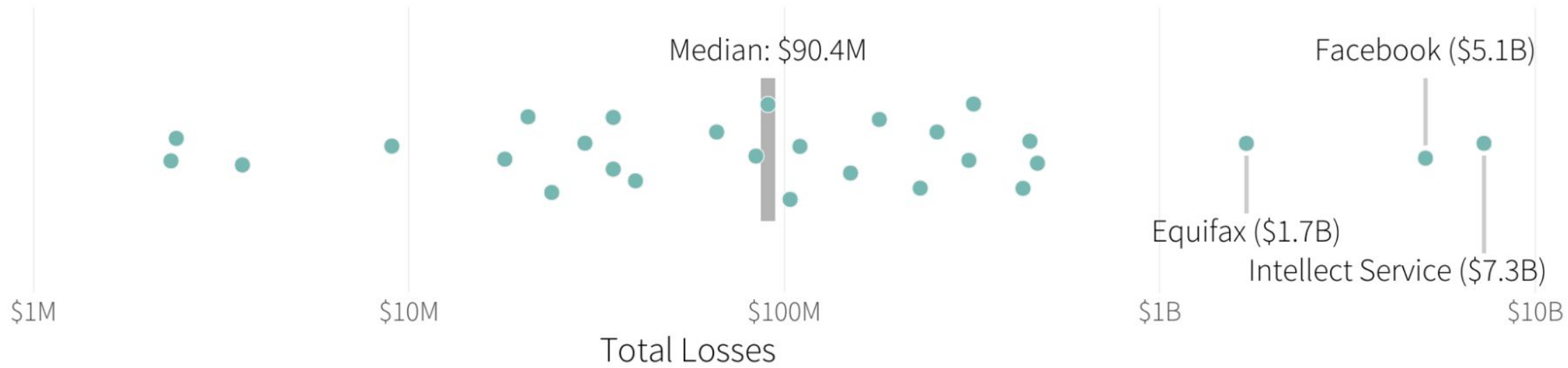
3,495 companies  
impacted

# There's Something in the Water

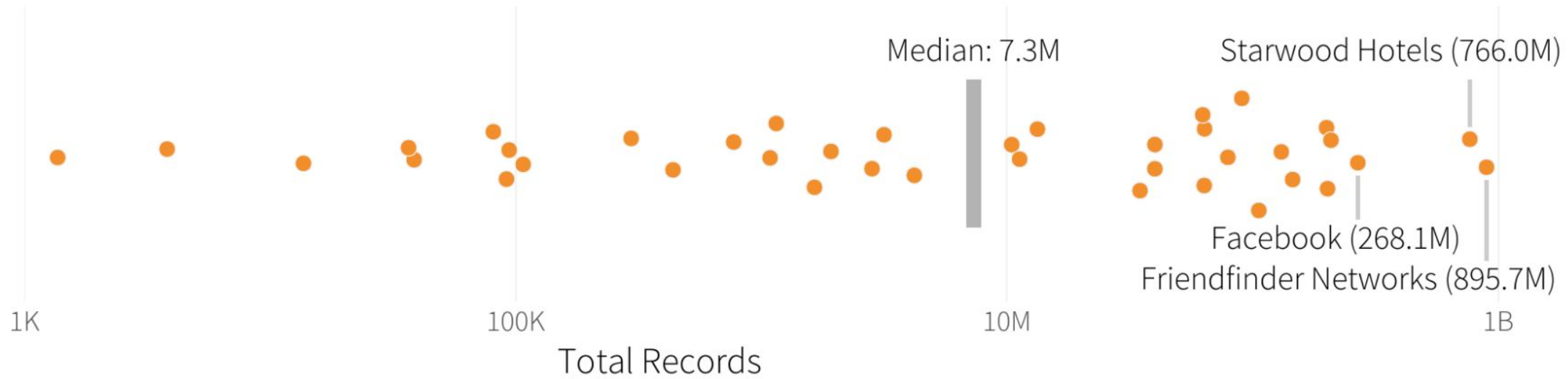




# Size by Financial Losses

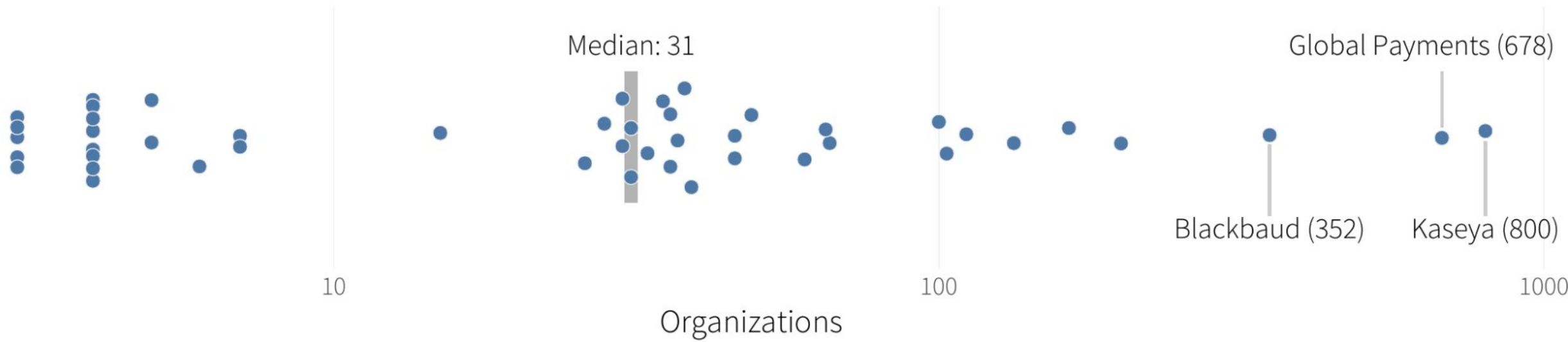


# Size by Records at Risk





# Size by Organizational Impact

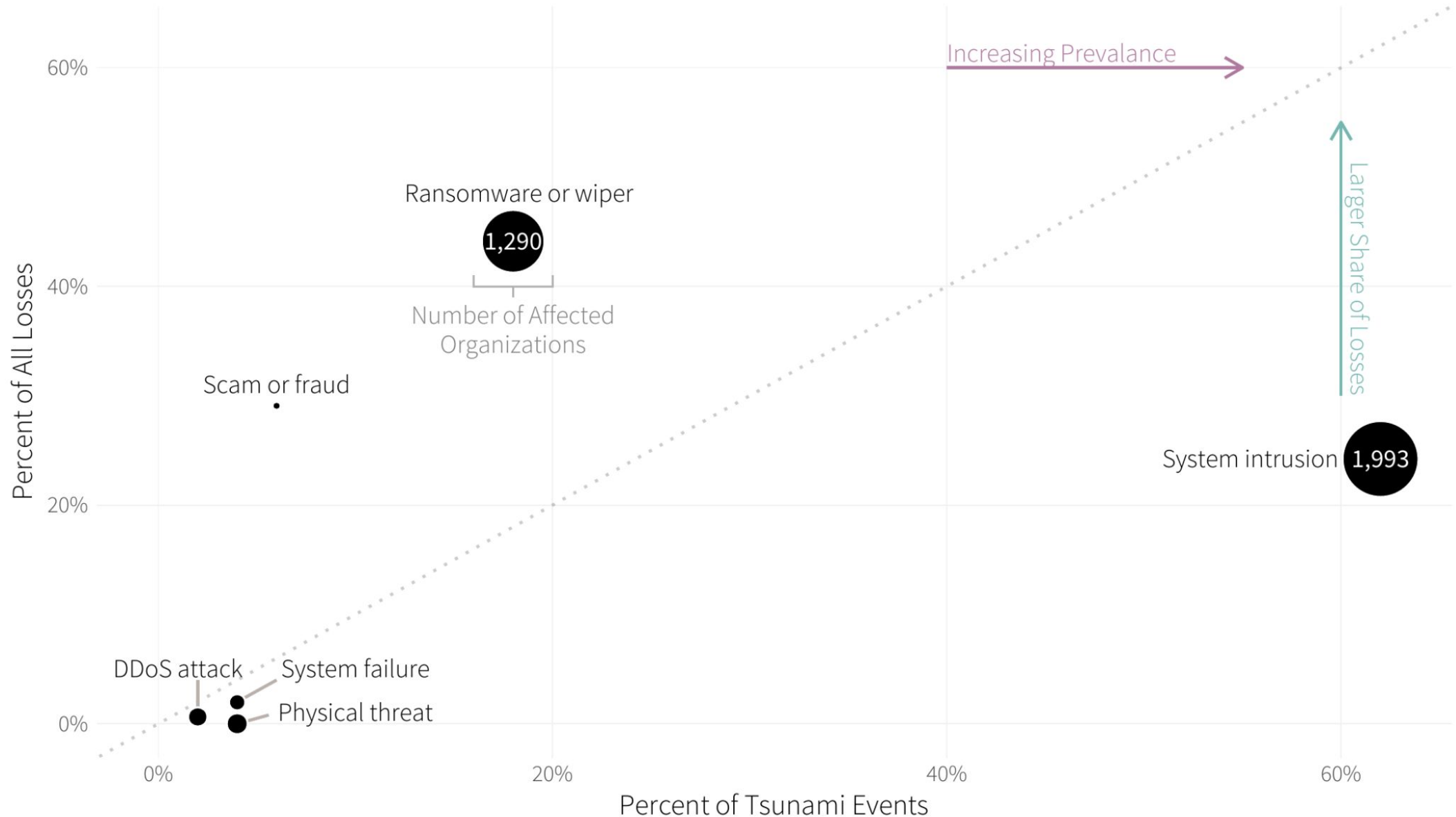


# What do Tsunamis Look Like?

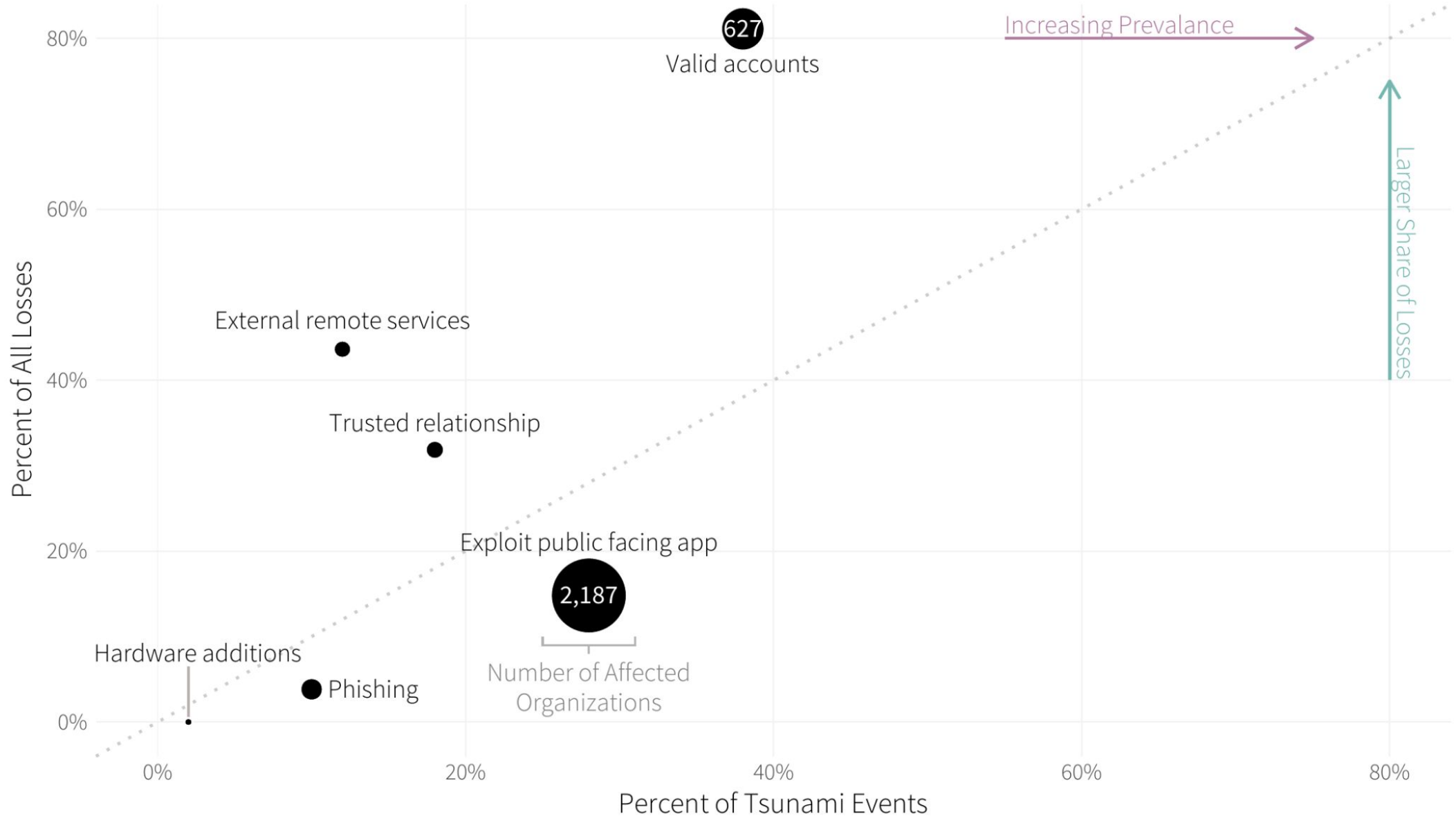
- ... as patterns?
- ... to the central victim?
- ... to secondary victims?



# Patterns

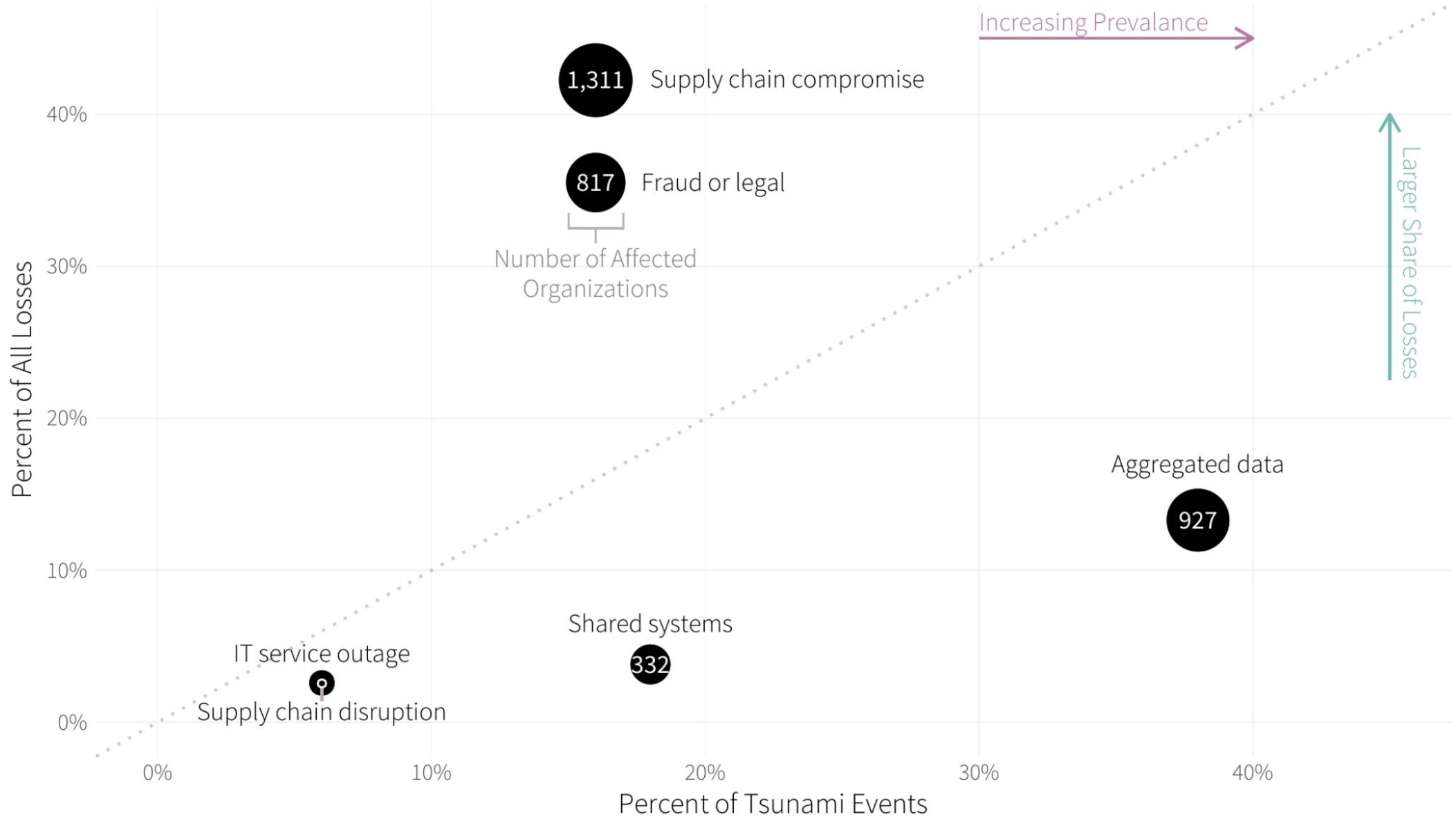


# Initial Access Techniques

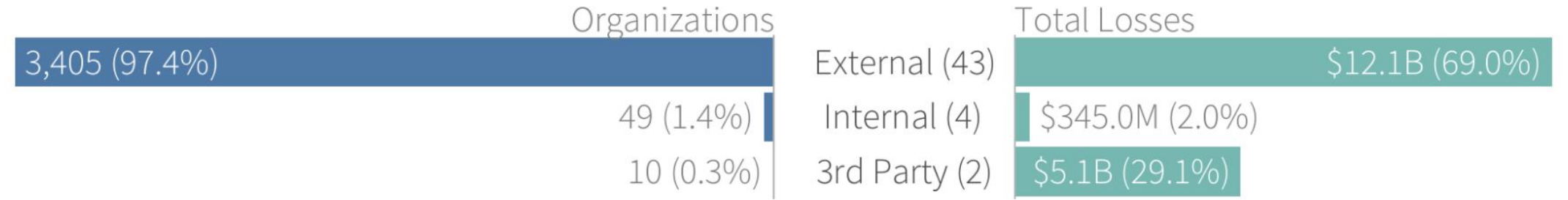




# Propagation



# Who's Making Waves?



Insiders and third parties caused or indirectly contributed to 34 of 50 tsunamis with a combined price tag of \$17.3 billion—**99% of all recorded losses!**



# Lessons Learned and Coming Attractions



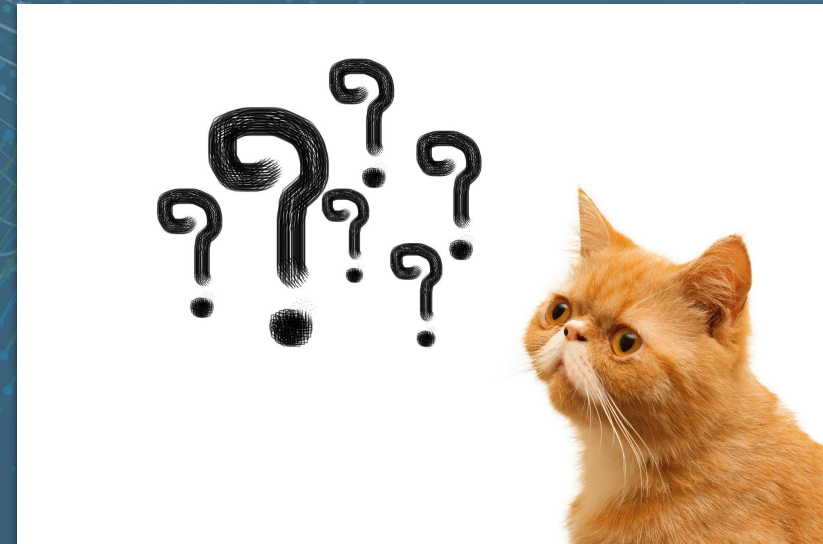
# Some Takeaways from Our Time Today

- Median cost of tsunamis is \$90M
  - Typical single party incident at ~\$84K
- Nation-state actors and organized crime both continue to play a major role
  - But they're not using esoteric techniques
- Ransomware is underrepresented for prevalence
  - Yet over represented for losses
- Aggregated data and shared systems are the most common means of tsunami propagation

# Hey, Risk Managers!

If you like what you see  
in IRIS

And wonder what this  
means for you



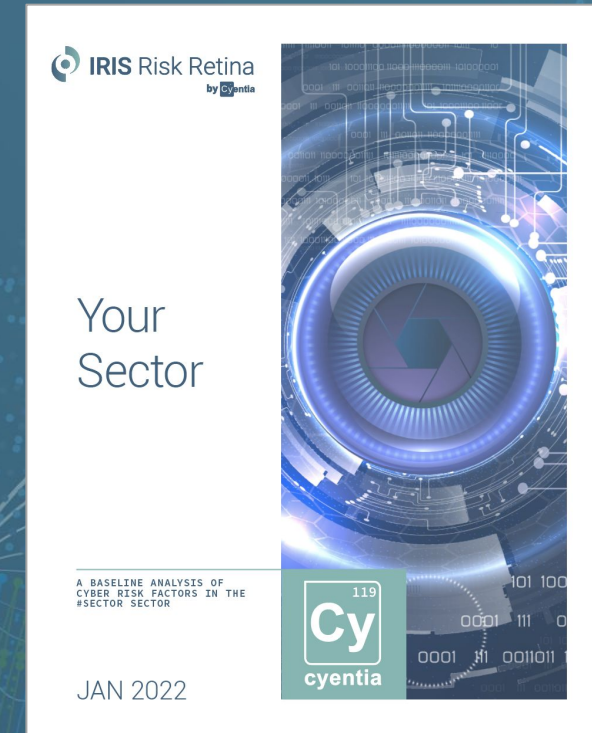


# IRIS Risk Retina has the Answers

What is the probability of an event in my sector?  
What about the likely loss magnitude?

Range of estimation tools for whatever level of analysis you're looking to perform

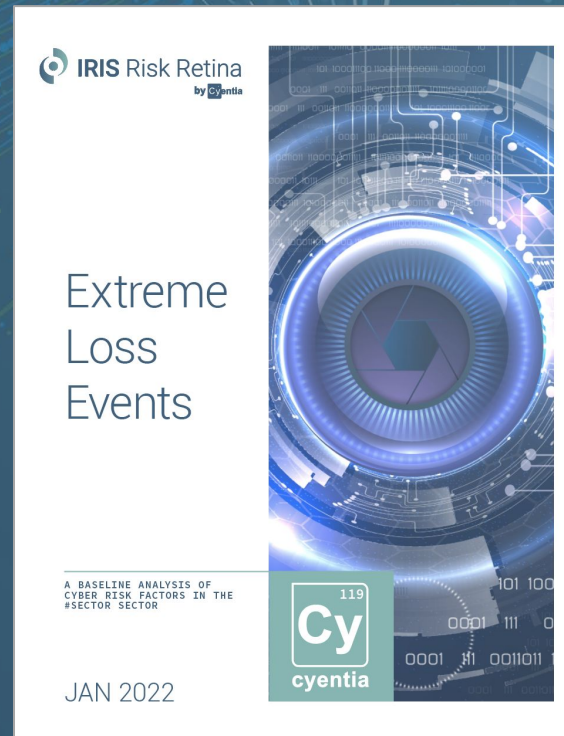
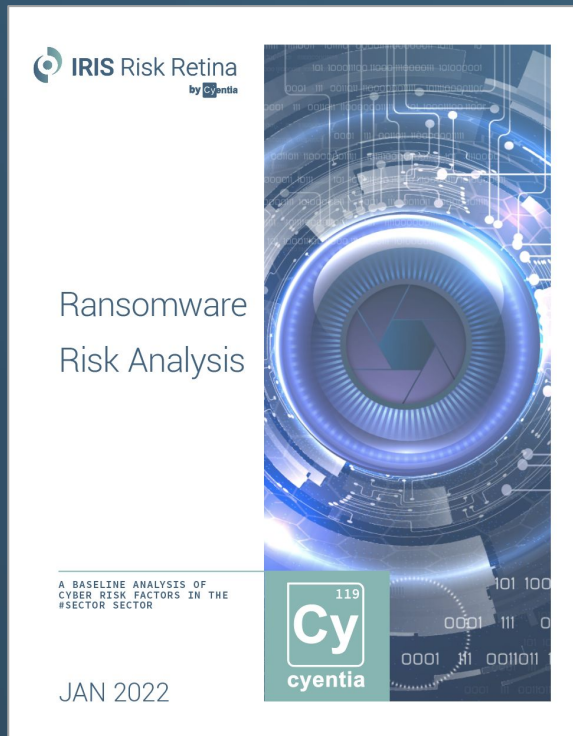
- Better “one number” estimates
- One-in tables
- Distribution parameters
- Loss exceedance curves





# Dimensions into the Areas that Matter

How much of a concern is ransomware? Xtreme events? Ripples?



# And Much More!

- Sector and sub-sectors
- Org size (revenue, employees)
- Incident patterns or event types
- Threat actor categories
- Asset and data types
- Extreme tail-risk events
- Multi-party incidents (ripples)
- VERIS and ATT&CK frameworks
- *Custom dimensions by request*





# Let's Talk About How Retina Can Help You



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 [cyentia.com/capabilities/iris-risk-retina](https://cyentia.com/capabilities/iris-risk-retina)

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SEE THE IRIS AT

<https://cyentia.com/iris>